

Commission Plan 3 (Leadership-Team Lead)

Description

If you have leadership qualities and would like to mentor other coaches, you can earn a higher, on-going commission by training, assisting and mentoring other Provider Partners. Help others get started, mentor other Partners ongoing and watch your team grow. In order to qualify to become a Team Lead, you must know the Nutrition Factors Platform extensively in order to train and assist other Provider Partners.

You will get paid on Nutrition Factors sales from team members. Team members personal coaching commissions are excluded. If you choose to take on the responsibility that comes with the Team Lead position, you will be expected to assist, train and mentor other Provider Partners. These Provider Partners will look to you for guidance and help. Nutrition Factors' compensates Team Leads for this service; therefore, you must be willing to mentor and train.

Designed For: Professionals and Coaches who:

- already have or want to build their business using telehealth services
- want to market their own services to local businesses and on social media
- want a personalized coaching portal
- want to use the coaching portal to connect and manage with clients
- want to connect with clients through the Nutrition Factors platform
- want to market their own services to local businesses and on social media
- want to set their own fees
- want to use their own programs
- may want to earn commission on Nutrition Factors' products or services
- want to opt in to receive client referrals (see referral agreement)
- want to receive Partner/Coach referrals (see agreement)
- want to be a Nutrition Factors' influencer (see description below)
- want to lock in the monthly Coaching portal fee at \$49.99/mo
- want to earn higher commissions on Nutrition Factor's' products or services through the Provider Partner program for assisting and training other coaches
- want to help other coaches get started
- want to oversee a team of coaches
- will assign client referrals to other coaches on their team
- want to train and assist their team members
- oversee client referrals assigned to Provider Partners on their team
- want to be a Guest Speaker on podcasts and webinars

- want to submit corporate suggestions. One-time bonus to Coach if the suggestion is accepted.
- want to be spotlighted/recognized on the Nutrition Factors blog and in Newsletters for achievements.
- want to contribute to the blog with your personal name, company and bio on post with a link back to your Coaching Portal. However, all posts will be moderated and may not be accepted.
- receive 10 bottles of whey protein powder- 5 chocolate and 5 vanilla

Status: Independent Contractor, Team Lead

Cost: \$2,500 (one-time payment) with first month free and \$49.99/mo, thereafter

Nutrition Factors' Influencer

An influencer is someone that leads, guides, directs and influences others to make decisions. They are dedicated to their trade and are people of authority that stand out in their field. If this sounds like you, you are invited to collaborate with Nutrition Factors. Be seen on Nutrition Factors home page with a link to your coaching portal and be spotlighted on our blog and newsletters.

Facts

- Team Leads are recognized for their leadership among their peers. With opportunities to promote ideas on a national stage, your influence is elevated and so is your positive reputation.
- If you choose, you can lead a multi-disciplinary team (e.g. Healthcare Providers, Dietitian, Health Coach) to develop new programs, protocols, and techniques that have never been done before.
- Nutrition Factors generate leads from membership signups. The new member can request a consultation with one of our Partners. These new memberships are distributed to Team Leads where they are shared with the Team Leads' network of coaches.
- Finding clients can be time consuming, difficult and expensive. As Team Lead you have an opportunity to be a part of a program that helps connects you with other Provider Partners and our members. What is this worth to you?
- Owning your own business and trying to do it all yourself can be stressful. Nutrition Factors does the heavy lifting for you.

Your Commission

- Personal Coaching Fees: You keep 100% of your Coaching fees on your personal clients. You bill directly through your Telehealth portal
- Earn commissions from personal sales of Nutrition Factors products and services (see commission plan)
- Receive referrals on clients and Partners (when available), However, if Nutrition Factors provides pre-paid referral clients to Provider Partner, the Provider Partner will receive a commission through the Partners portal based on a percentage.
- Earn ongoing commissions from sales of other Provider Partners assigned to your team.

Training and Assist Commission

Nutrition Factors offers a higher commission on Commission Plan 3 for qualifying Provider Partners. The Team Leader receives extra commissions to train and assist other Provider Partners. When available the company will introduce Team Leads to other Provider Partners others who need mentoring. In order to participate in this plan, the Team Lead must have a paid monthly subscription to the Provider Partner Portal. The Team Lead as a mentor, receives compensation from helping a new Partner get started and from providing ongoing support.

The purpose of this position is help other Partners-

- get started
- oversee referrals among Provider Partners in a specific geographical area,
- answer questions from team members
- train, assist other Provider Partners with counseling of their patients (if needed)
- help other Provider Partners with menu plans (within your scope of Practice)
- Recognize achievement, performance and loyalty to Team Leader that help other Provider Partners with their business

What You Get:

- **Leadership Opportunities**
- **Client referrals** (see agreement)
- **Coach referrals** (add to your team)
- **Featured on blog and other social media accounts**
- **Healthy Living Tools-** Recipe database with nutrition label, 7 day menu planner, shopping list, weekly meal plans, kitchen makeover, healthy product store, meal prep guide.

- **Telehealth Portal**-HIPAA complaint (personalized) telehealth web portal with video chat, instant billing, screenshare, three way calling, file transfer, and waiting room.
- **Wellness and Weight Control**-GRID DIET, step by step guide to weight loss, assessments and questionnaires.
- **Wearables and Tracker***- Virtual personal trainer with over 4000 exercises, coaching app, activity tracker, body composition monitor, connect with your personal coach, food tracker.
- **Connect and Engage**- Webinars, blog posts, newsletters, educational videos, health tips and motivational challenges.
- **Coaching**- Onsite and online coaching using the Nutrition Factors Platform, HIPAA compliant telehealth portal, instant billing, calendar link.
- **Education Database**- Nutrition Factors library, cutting edge content
- **Online Billing, EHR, File Transfer**-Link to OfficeAlly for free billing services

Requirements:

- Signed Contract – agrees to only provide services within your “scope of Practice”, terms and conditions for use of portal
- TeleHealth Contract (Telehealth)
- Signed Provider Partner Commission Agreement
- Signed Nutrition Factors Platform – Terms of Use Agreement
- Signed TeleHealth Contract
- Select Referral Agreement (if you choose to participate)
- Proof of liability insurance
- Licensure or Certification in your field of practice
- W-9
- Stripe Account (payment method for telehealth)
- Pay Pal Account (to receive payments from NF through keap.com)
- Business Account- It is recommended that you set up an LLC or corporation
- Business License-Check with your local government to see if a business license is required
- Be available to take calls
- Willing to help other Partners get started
- Must have a paid Provider Portal \$49.99/mo